



Minnesota's  
North Star Port

## Lake Superior Warehousing Co., Inc.

1310 Port Terminal Drive  
Duluth, MN 55802

Phone: (218) 727-6646 Fax: (218) 727-6649  
[www.lakesuperiorwarehousing.com](http://www.lakesuperiorwarehousing.com)

*Voted 2011 Top Port in North America by the Railway Industrial Clearance Association (RICA)*  
*Voted 2015 Top Port in North America by the Railway Industrial Clearance Association (RICA)*  
*Voted 2019 Heavy Lift & Project Forwarding International Port/Terminal Operator of the Year*

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10/26/2020

Pete Kramer – General Manager  
1310 Port Terminal Dr  
Duluth, MN 55802  
[Peter.kramer@duluthcargo.com](mailto:Peter.kramer@duluthcargo.com)

To Whom It May Concern:

I met and worked with Kimberly Hoffman during the summer and fall of 2020 while she was working as Port Coordinator for Logisticus during several wind projects I had being processed through my facility at the Port of Duluth.

Kimberly showed great professionalism and attention to detail that contributed significantly to the onsite projects being moved forward in a positive direction.

Kimberly's positive attitude was infectious and greatly helped not only with teams she was responsible for but also with my own team. This was mainly dealt with through extensive knowledge of both Port Operations and Truck Transportation needs. As with all things logistics related issues constantly arise that may derail the end goal from being completed on time or in an efficient manner. Her knowledge of the full operation of wind projects allowed her to foresee problems and work together with all parties involved to either resolve the issue or minimize its impact on the project. Her communication skills also greatly contributed to the successful execution of the projects that traversed through my facility. Being available to answer questions my crew needed answered whether through her extensive knowledge or knowing the right folks to call and when they needed to be brought in the loop was of great help throughout the entire project.

Kimberly was a great asset to have as part of my projects this year and she will be dearly missed. She would make a great asset to any logistics team!

If you have any further questions or additional inquiries I can be reached via email at [peter.kramer@duluthcargo.com](mailto:peter.kramer@duluthcargo.com) or by phone at 218-340-8787

Sincerely,

Peter Kramer  
General Manager – Lake Superior Warehousing Co., Inc.